Quantifying the Risks
Privacy Law Enforcement

Recently-filed litigation as well as high-profile enforcement actions in the U.S. and Europe have raised an awareness of the consequences of privacy law violations.

Companies regularly try to estimate the exposure they may have as a result of non-compliance. If the exposure is material from a financial perspective, the company may have an obligation to disclose the risk to executive leadership, its auditors and shareholders. This article explores five of the most common and costly violations that companies face.

1. Security Incidents
While the websites that provide cost calculators for security breaches seem to grossly overstate the costs of most incidents, there is no question that a security breach is the easiest way to incur liability and expense.

For a “routine” breach, most companies estimate that they will spend approximately $150 per record exposed. These costs include investigation/forensics costs, credit monitoring, consumer support (such as a call center) public relations, legal fees, regulatory notifications, and miscellaneous charges, such as printing and postage.

If the breach reveals a serious internal control weakness, the costs may escalate to include remediation, process changes, and additional training.

Additionally, if the breach results from a major violation of law or the PCI Data Security Standard, you may have litigation or regulatory costs. These costs can easily run in the millions or tens of millions of dollars, plus fines.

2. Asking for PI at POS in California
No matter how many alerts we publish, some companies are still asking consumers for their phone number, zip code or other personal information at point of sale in California. The mere request for this information violates the Song-Beverly Act, which has a private right of action.

Companies asking for personal information at point of sale in California should be prepared to pay the consequences.
Enforcement Risks

to write a check for several tens of thousand of dollars to the plaintiff’s lawyers and to provide coupons or gift cards to the consumers whose data you’ve collected in violation of the law.

3. FCRA Violations

The Fair Credit Reporting Act regulates the use of third party data—consumer reports—for consumer lending, insurance underwriting and, most importantly, pre-employment screening. The law includes many process requirements, such as obtaining consents, giving consumers “adverse action notices” and it also limits the types of data you can consider.

Because the FCRA has a private right of action and sets statutory damages at $1,000 per violation, plaintiff’s lawyers frequently allege FCRA violations. If you have not followed the letter of this complex law, you can expect to write a six figure check to settle.

Additionally, for egregious FCRA violations, you may also face regulatory action from the Federal Trade Commission or state authorities. The FTC’s fines have exceeded $2 million per company in several cases.

4. Telemarketing Violations

The FTC and the Federal Communications Commission vigorously enforce the laws regulating telemarketing, imposing almost $20 million in fines since 2003. Common violations include:

- Inappropriate use of autodialers, which cannot be used to place calls to cell phones,
- Inappropriate use of prerecorded messages, which cannot be used to deliver sales messages, and
- Failure to check the Do Not Call Registry prior to making sales calls.

Additionally, over 40 states have their own laws regulating telemarketing. Companies regularly find themselves facing privacy lawsuits and state regulatory actions for violating these laws.

State laws often lack exceptions that exist under the Federal laws. Common violations include failures to respect state calling time restrictions and to scrub against state do-not-call registries.

5. Data Protection Law Violations

European data protection authorities and functional regulators are engaged in spirited enforcement. This year, fines have ranged from 1,386£ ($2,759) for sending 2 unsolicited emails, to 30,000€ ($41,000) for inappropriate transfers of HR data to the US, to 980,000£ ($1.9 million) for failure to secure consumer financial data properly.

News Clips from Around the World

The Bahamas Data Protection (Privacy of Personal Information) Act, 2003 took effect on April 2. This EU-style law applies to government and private sector entities. Elsewhere in Latin America, the Ministry of Economy in Peru is preparing a comprehensive data protection bill. Peru joins Venezuela, Ecuador, Mexico and Colombia, which are also considering EU-style laws.

Congratulations to Jan Dhont, Privacy Studio’s “go to” colleague in Brussels, who has joined the international Lorenz law firm as a partner. Jan will continue to support our clients’ EU needs at Lorenz, along with his partners. Jan’s firm also has special expertise in Russian and Indian laws. Visit Jan online: www.lorenz-law.com.

The Russian Data Protection law’s implementation has been delayed due to the reorganization of the federal agency that oversees compliance. According to an April 26 BNA report, the telecommunications supervisory agency, Rossvyaznadzor, has been merged with another agency. The merged agency will oversee data protection, but it is unlikely to establish a registry or issue guidance before June.

Employee monitoring continues to be a hot topic in Europe. On March 6, the Italian DPA issued a ruling that prohibits any monitoring of employee emails on employer-provided accounts. The new Czech Labor Code also contains specific requirements that must be met prior to conducting any employee monitoring, including electronic monitoring. These provisions took effect on January 1, but do attempt to balance worker privacy interests with employer needs.

Information security is also a concern in Europe. The Italian parliament has created an independent Authority for Information and Security Systems to serve as a counterpart to the established Data Protection Authority. Many EU countries have published formal security requirements for companies that process personal data.

Here at home, our dangerously cute panda cub, Mei-Lan, is now on public display at ZooAtlanta. If you are coming to Atlanta, let us know and we’ll get tickets for you to meet the adorable, rambunctious, monochromatic fluff-ball. Or visit the PandaCam: www.zooatlanta.org/animals_panda_cam.php4

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